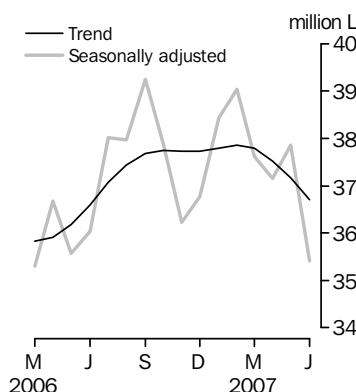


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) TUES 7 AUG 2007

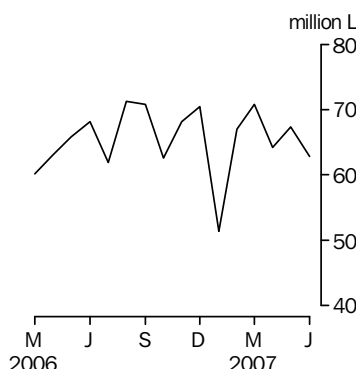
Australian produced wine

Domestic sales



Australian produced wine

Exports
Original



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Damian Sparkes on Adelaide (08) 8237 7425.

KEY FIGURES

	Jun 2007	May 2007 to Jun 2007	Jun 2006 to Jun 2007
	'000 L	% change	% change
TREND ESTIMATES			
Australian produced wine			
Domestic wine sales	36 708	-1.2	0.3
White table wine sales	17 547	-1.6	-4.9
Red and rosé table wine sales	13 590	-0.4	5.8

SEASONALLY ADJUSTED

Australian produced wine			
Domestic wine sales	35 415	-6.5	-1.7
White table wine sales	16 741	-8.6	-7.6
Red and rosé table wine sales	13 588	-1.4	7.9

KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine decreased by 1.2% in June 2007.
- The trend estimate for domestic sales of white table wine decreased by 1.6% in June 2007. The trend for red and rosé table wine decreased 0.4% on May 2007.
- The trend estimate for other wine decreased by 1.9% on May 2007.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 35.4 million litres in June 2007, a decrease of 6.5% on May 2007.
- The seasonally adjusted estimate for white table wine decreased 8.6% on May 2007, while red and rosé table wine also decreased by 1.4% on May 2007.
- The seasonally adjusted estimate for other wine decreased 11.7% in June 2007.

ORIGINAL ESTIMATES

- In original terms, 32.6 million litres of Australian produced wine were sold domestically by winemakers in June 2007, a decrease of 16.5% on May 2007. Domestic sales also decreased by 2.7% when compared to June 2006.
- Exports of Australian produced wine in June 2007 decreased 6.8% on May 2007 to 62.8 million litres. Australia exported 788.8 million litres with a value of \$2.9 billion in the twelve months ending June 2007, an increase of 9.3% in volume and 4.8% in value over the corresponding period to June 2006.

NOTES

FORTHCOMING ISSUES

ISSUE

RELEASE DATE

July 2007	5 September 2007
August 2007	4 October 2007
September 2007	7 November 2007
October 2007	5 December 2007
November 2007	10 January 2008
December 2007	7 February 2008

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CHANGES IN THIS ISSUE

There are no changes in this issue.

DATA NOTES

There are no data notes in this issue.

ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

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ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

Susan Linacre

Acting Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for white table wine sales decreased 1.6% in June 2007. This was the tenth consecutive month that showed a decrease. The trend estimate for red and rosé wine sales decreased 0.4% on May 2007, the fourth monthly decrease after ten consecutive monthly increases.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend

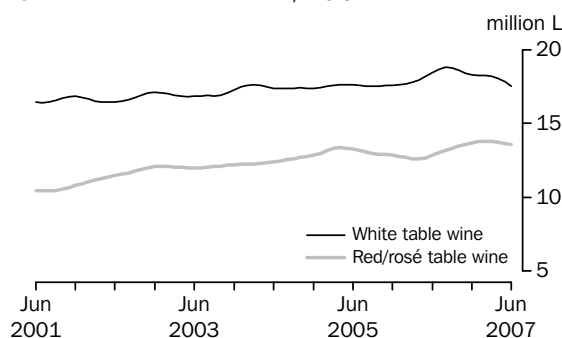


TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres decreased by 1.5% on May 2007, the third consecutive month of decrease. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres decreased 1.2% in June 2007, the third consecutive month of decrease after 12 consecutive months of increase.

TABLE WINE, Glass container less than 2 litres: Trend

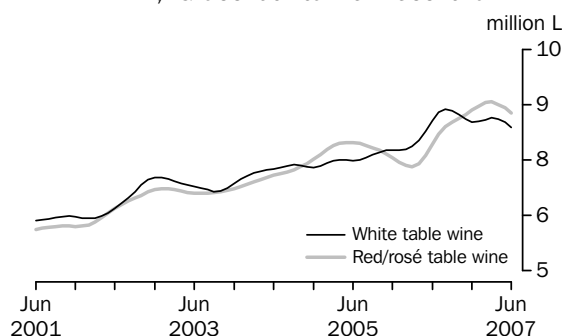
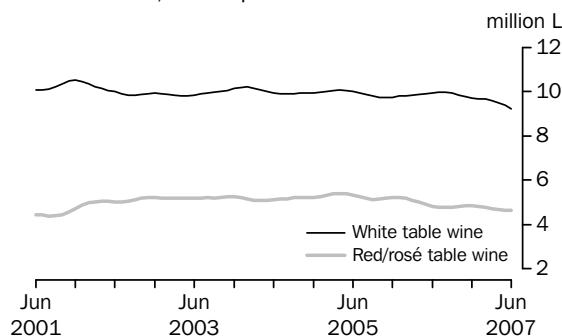


TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs decreased by 1.7% in June 2007, the tenth consecutive month of decrease. The trend estimate for red and rosé wine sales in soft packs showed a small positive movement for June 2007 after five consecutive months of decrease.

TABLE WINE, Soft pack containers: Trend

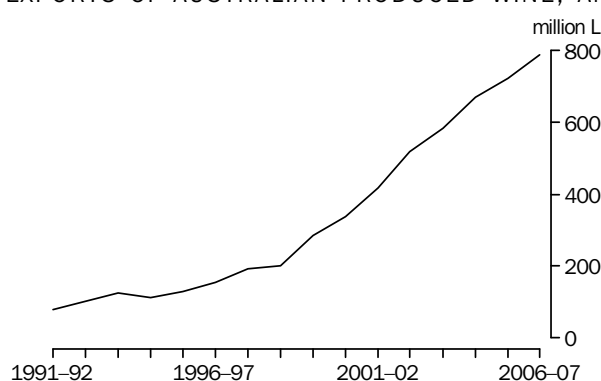


EXPORTS OF AUSTRALIAN PRODUCED WINE

ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there continues to be strong growth in the quantity of exports of Australian produced wine. Apart from a fall in 1994-95, the 1990s saw a steady increase in Australian wine exported. The 1992-93 period saw Australia export more than 100 million litres of wine for the first time. Six years later in the 1998-99 period, wine exports exceeded 200 million litres of wine for the first time. From this period wine exports grew rapidly, with more than 300 million litres of wine sold to overseas markets during 2000-01, reaching a total export volume of 788.8 million litres in 2006-07. The volume of Australian made wine exported in 2006-07 was 9.3% more than the volume in 2005-06. Further, this export volume for 2006-07 was more than double the volume in 2000-01 and ten times the amount exported in 1991-92.

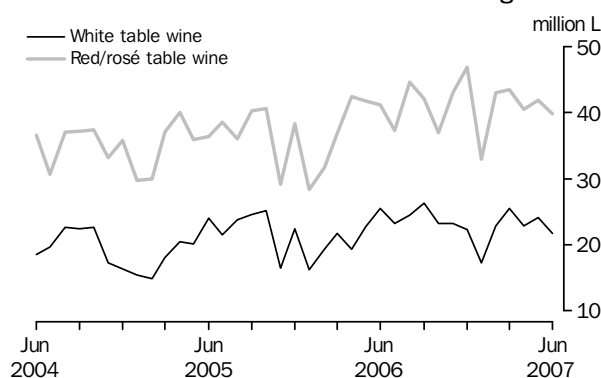
EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 61.6 million litres of Australian produced table wine were exported in June 2007, a decrease of 6.7% on May 2007 and a decrease of 7.6% on June 2006. In June 2007, 21.8 million litres of Australian produced white table wine were exported, a decrease of 9.7% on May 2007 and also a decrease of 14.7% on June 2006. Australian producers exported 39.9 million litres of red and rosé table wine in June 2007, a decrease of 4.9% on May 2007 and 3.2% on June 2006.

EXPORTS OF TABLE WINE BY TYPE: **Original**

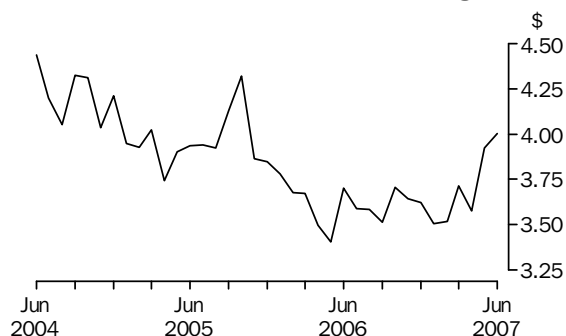


EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

UNIT VALUE OF WINE EXPORTS

In original terms, 62.8 million litres of wine valued at \$251.3m were exported in June 2007, a decrease of 6.8% in quantity and 4.9% in value on May 2007. The average value of Australian wine exported in June 2007 was \$4.00 per litre, up from \$3.92 per litre in May 2007 and also up from \$3.70 per litre in June 2006.

UNIT VALUE OF WINE EXPORTS: **Original**



DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

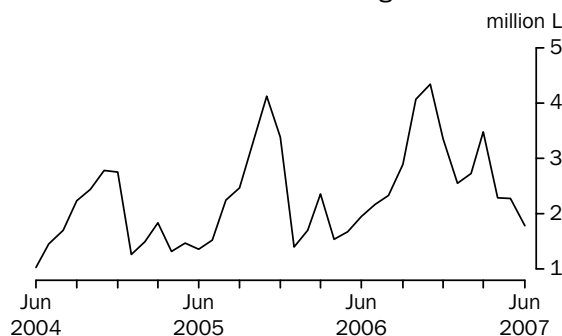
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For June, the value reported by the ABS was \$251.3m, while the AWBC value was \$275.0m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 1.8 million litres of wine, valued at \$18.6 million were imported in June 2007, a drop of 21.7% in quantity and a decrease of 16.9% in value on May 2007. The average value of wine imports cleared for home consumption in June 2007 was \$10.40 per litre, up from \$8.84 per litre in June 2006.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the June quarter 2007 shows that wine available for consumption in Australia increased 2.9% on the same quarter in 2006. Domestic sales of Australian wine increased 1.9%, and wine imports increased 23.5%. Total disposals of Australian produced wine decreased by 0.2% on the same quarter in 2006 with exports decreasing by 1.3%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i> '000 L	<i>Wine imports cleared for home consumption (B)</i> '000 L	<i>Wine available for consumption (A + B)</i> '000 L	<i>Exports of Australian produced wine (C)</i> '000 L	<i>Total disposals of Australian produced wine (A + C)</i> '000 L
2004-05	430 131	22 139	452 270	669 720	1 099 851
2005-06	432 372	24 369	456 741	721 771	1 154 143
2006-07	449 166	34 264	483 430	788 791	1 237 957
Jun qtr 2006	104 043	5 155	109 198	197 035	301 078
Jun qtr 2007	106 031	6 368	112 399	194 390	300 421

DOMESTIC SALES OF AUSTRALIAN WINE, By container type

	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE					
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)	Total table wine	Total other wine	Total wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
2004-05	89 477	118 803	209 348	91 146	63 032	155 491	364 836	65 293	430 131
2005-06	92 951	118 220	212 558	91 821	61 116	154 237	366 796	65 575	432 372
2006-07	100 609	116 198	218 786	102 927	57 278	162 910	381 695	67 472	449 166
2006									
June	6 734	9 180	16 036	8 269	4 645	12 969	29 005	4 513	33 518
July	8 209	9 421	17 740	9 602	5 888	15 680	33 420	4 670	38 089
August	8 301	11 004	19 358	9 958	6 273	16 768	36 126	5 117	41 243
September	10 096	9 846	20 141	9 696	4 916	14 714	34 855	6 639	41 494
October	9 656	9 815	19 765	9 416	4 803	14 395	34 160	7 380	41 540
November	9 927	11 199	21 315	9 758	5 696	15 735	37 050	8 138	45 188
December	10 085	10 168	20 651	8 596	4 237	13 020	33 671	8 096	41 767
2007									
January	5 976	6 850	13 036	5 070	2 679	7 943	20 979	3 446	24 425
February	7 829	9 938	17 845	6 746	4 001	10 879	28 724	3 954	32 678
March	8 510	9 976	18 566	8 337	4 352	12 802	31 368	5 344	36 711
April	7 556	9 317	16 985	7 612	4 453	12 211	29 196	5 157	34 353
May	7 813	10 943	18 909	9 204	5 416	14 929	33 838	5 217	39 055
June	6 651	7 721	14 475	8 932	4 564	13 834	28 308	4 314	32 623
SEASONALLY ADJUSTED									
2006									
June	8 066	9 951	18 127	7 820	4 695	12 590	30 717	5 323	36 040
July	8 614	9 712	18 503	9 134	4 997	14 328	32 831	5 185	38 016
August	8 437	10 558	19 070	8 667	4 922	13 814	32 884	5 088	37 972
September	9 889	9 804	19 918	8 648	4 540	13 301	33 219	6 022	39 241
October	8 528	9 688	18 539	8 548	4 568	13 307	31 846	6 031	37 877
November	7 285	9 682	17 162	8 003	5 271	13 518	30 680	5 549	36 229
December	8 068	10 215	18 507	7 886	4 747	12 834	31 341	5 421	36 762
2007									
January	8 823	8 798	17 869	9 721	4 683	14 770	32 639	5 796	38 435
February	8 825	10 243	19 153	8 806	5 054	14 087	33 240	5 798	39 038
March	8 512	9 367	17 952	8 861	4 568	13 630	31 582	6 033	37 615
April	8 130	9 741	17 982	8 693	4 494	13 267	31 249	5 901	37 150
May	8 279	9 905	18 318	8 468	4 821	13 782	32 100	5 757	37 857
June	8 207	8 442	16 741	8 507	4 598	13 588	30 329	5 086	35 415
TREND									
2006									
June	8 391	9 940	18 450	7 855	4 828	12 840	31 290	5 307	36 597
July	8 572	9 971	18 683	8 082	4 781	13 020	31 703	5 364	37 067
August	8 646	9 977	18 796	8 252	4 772	13 187	31 983	5 465	37 448
September	8 616	9 942	18 766	8 364	4 791	13 336	32 102	5 574	37 676
October	8 527	9 861	18 619	8 441	4 815	13 463	32 082	5 661	37 743
November	8 429	9 764	18 426	8 527	4 832	13 585	32 011	5 717	37 728
December	8 366	9 703	18 285	8 625	4 834	13 690	31 975	5 759	37 734
2007									
January	8 369	9 681	18 234	8 725	4 817	13 774	32 008	5 789	37 797
February	8 417	9 668	18 233	8 799	4 777	13 816	32 049	5 802	37 851
March	8 455	9 618	18 194	8 813	4 720	13 791	31 985	5 803	37 788
April	8 421	9 518	18 044	8 757	4 673	13 720	31 764	5 760	37 524
May	8 357	9 384	17 837	8 676	4 634	13 645	31 482	5 679	37 161
June	8 235	9 224	17 547	8 571	4 635	13 590	31 137	5 571	36 708

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

DOMESTIC SALES OF AUSTRALIAN WINE: Percentage change from previous period

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total	Glass less than 2 litres	Soft packs(a)	Total			
	%	%	%	%	%	%			
ORIGINAL									
2004-05	6.2	-1.8	0.7	10.0	0.4	5.7	2.8	4.7	3.1
2005-06	3.9	-0.5	1.5	0.7	-3.0	-0.8	0.5	0.4	0.5
2006-07	8.2	-1.7	2.9	12.1	-6.3	5.6	4.1	2.9	3.9
2006									
June	-8.4	-13.3	-11.3	4.6	-12.8	-3.6	-8.0	-2.7	-7.3
July	21.9	2.6	10.6	16.1	26.8	20.9	15.2	3.5	13.6
August	1.1	16.8	9.1	3.7	6.5	6.9	8.1	9.6	8.3
September	21.6	-10.5	4.0	-2.6	-21.6	-12.2	-3.5	29.7	0.6
October	-4.4	-0.3	-1.9	-2.9	-2.3	-2.2	-2.0	11.2	0.1
November	2.8	14.1	7.8	3.6	18.6	9.3	8.5	10.3	8.8
December	1.6	-9.2	-3.1	-11.9	-25.6	-17.3	-9.1	-0.5	-7.6
2007									
January	-40.7	-32.6	-36.9	-41.0	-36.8	-39.0	-37.7	-57.4	-41.5
February	31.0	45.1	36.9	33.1	49.3	37.0	36.9	14.7	33.8
March	8.7	0.4	4.0	23.6	8.8	17.7	9.2	35.2	12.3
April	-11.2	-6.6	-8.5	-8.7	2.3	-4.6	-6.9	-3.5	-6.4
May	3.4	17.5	11.3	20.9	21.6	22.3	15.9	1.2	13.7
June	-14.9	-29.4	-23.4	-3.0	-15.7	-7.3	-16.3	-17.3	-16.5
SEASONALLY ADJUSTED									
2006									
June	2.0	1.5	1.6	5.4	-2.3	—	0.9	3.5	1.3
July	6.8	-2.4	2.1	16.8	6.4	13.8	6.9	-2.6	5.5
August	-2.1	8.7	3.1	-5.1	-1.5	-3.6	0.2	-1.9	-0.1
September	17.2	-7.1	4.4	-0.2	-7.8	-3.7	1.0	18.4	3.3
October	-13.8	-1.2	-6.9	-1.2	0.6	—	-4.1	0.2	-3.5
November	-14.6	-0.1	-7.4	-6.4	15.4	1.6	-3.7	-8.0	-4.4
December	10.7	5.5	7.8	-1.5	-9.9	-5.1	2.2	-2.3	1.5
2007									
January	9.4	-13.9	-3.4	23.3	-1.4	15.1	4.1	6.9	4.6
February	—	16.4	7.2	-9.4	7.9	-4.6	1.8	—	1.6
March	-3.5	-8.6	-6.3	0.6	-9.6	-3.2	-5.0	4.0	-3.6
April	-4.5	4.0	0.2	-1.9	-1.6	-2.7	-1.1	-2.2	-1.2
May	1.8	1.7	1.9	-2.6	7.3	3.9	2.7	-2.4	1.9
June	-0.9	-14.8	-8.6	0.5	-4.6	-1.4	-5.5	-11.7	-6.5
TREND									
2006									
June	2.9	0.2	1.5	3.3	-1.9	1.3	1.4	-0.1	1.2
July	2.2	0.3	1.3	2.9	-1.0	1.4	1.3	1.1	1.3
August	0.9	0.1	0.6	2.1	-0.2	1.3	0.9	1.9	1.0
September	-0.3	-0.3	-0.2	1.4	0.4	1.1	0.4	2.0	0.6
October	-1.0	-0.8	-0.8	0.9	0.5	1.0	-0.1	1.6	0.2
November	-1.1	-1.0	-1.0	1.0	0.4	0.9	-0.2	1.0	—
December	-0.8	-0.6	-0.8	1.2	—	0.8	-0.1	0.7	—
2007									
January	—	-0.2	-0.3	1.2	-0.4	0.6	0.1	0.5	0.2
February	0.6	-0.1	—	0.9	-0.8	0.3	0.1	0.2	0.1
March	0.5	-0.5	-0.2	0.2	-1.2	-0.2	-0.2	—	-0.2
April	-0.4	-1.0	-0.8	-0.6	-1.0	-0.5	-0.7	-0.7	-0.7
May	-0.8	-1.4	-1.1	-0.9	-0.8	-0.5	-0.9	-1.4	-1.0
June	-1.5	-1.7	-1.6	-1.2	—	-0.4	-1.1	-1.9	-1.2

— nil or rounded to zero (including null cells)

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	<i>Table</i>	<i>Fortified</i>	<i>Sparkling bottle fermentation(a)</i>	<i>Sparkling bulk fermentation(a)</i>	<i>Carbonated</i>	<i>Other wine products(b)</i>	<i>Vermouth</i>	<i>Brandy(c)</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
2004-05	364 836	19 934	22 988	15 410	4 206	2 547	208	576
2005-06	366 796	18 510	23 128	16 659	4 248	2 833	197	535
2006-07	381 695	17 387	23 266	19 494	4 208	2 947	172	510
2006								
June	29 005	1 671	1 157	1 148	273	248	16	35
July	33 420	1 752	1 353	996	290	264	15	58
August	36 126	1 749	1 642	1 107	336	271	12	42
September	34 855	1 544	2 513	1 928	384	254	17	31
October	34 160	1 222	3 178	2 336	413	220	11	64
November	37 050	1 565	3 140	2 617	466	333	17	54
December	33 671	1 410	3 171	2 777	402	312	25	44
2007								
January	20 979	964	1 121	799	305	246	11	53
February	28 724	1 143	1 273	1 075	283	168	12	26
March	31 368	1 301	1 717	1 741	371	199	15	31
April	29 196	1 401	1 525	1 648	355	217	11	37
May	33 838	1 755	1 454	1 326	440	226	15	34
June	28 308	1 581	1 179	1 144	163	237	11	36

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	<i>Total fortified</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2004-05	1 879	3 932	368	8 931	4 825	19 934
2005-06	1 751	3 785	366	8 279	4 325	18 510
2006-07	1 662	3 452	440	7 865	3 973	17 387
2006						
June	139	344	39	716	431	1 671
July	165	314	35	821	417	1 752
August	143	373	43	803	388	1 749
September	np	319	np	637	382	1 544
October	90	223	36	592	282	1 222
November	161	347	48	636	373	1 565
December	152	336	46	576	300	1 410
2007						
January	133	181	23	421	206	964
February	107	193	23	526	294	1 143
March	142	236	27	616	281	1 301
April	96	266	31	654	355	1 401
May	159	335	54	796	412	1 755
June	146	329	36	787	283	1 581

np not available for publication but included in totals where applicable,
unless otherwise indicated

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

(a) Includes muscat, madiera, tokay and white port.

EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

	WINE TYPE						
Period	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	Total wine
QUANTITY ('000 L)							
2004-05	233 898	420 615	654 513	2 069	12 445	693	669 720
2005-06	258 794	445 319	704 113	2 587	14 338	733	721 771
2006-07	277 078	492 915	769 994	2 797	15 375	625	788 791
2006							
April	19 368	42 435	61 803	346	906	47	63 102
May	22 755	41 772	64 526	375	842	73	65 817
June	25 497	41 170	66 667	171	1 198	80	68 116
July	23 205	37 270	60 475	205	1 224	55	61 959
August	24 446	44 677	69 122	312	1 778	58	71 271
September	26 283	42 136	68 419	451	1 892	71	70 833
October	23 252	36 951	60 204	202	2 091	75	62 571
November	23 212	43 086	66 298	238	1 586	78	68 200
December	22 346	46 936	69 282	202	950	39	70 473
2007							
January	17 275	33 009	50 284	126	908	20	51 338
February	22 855	43 059	65 914	208	808	30	66 960
March	25 516	43 462	68 978	204	1 503	110	70 796
April	22 846	40 518	63 363	264	534	30	64 191
May	r24 083	r41 944	r66 026	204	r1 121	r40	r67 391
June	21 758	39 869	61 628	182	979	19	62 808
VALUE (c) (\$'000)							
2004-05	843 033	1 787 050	2 630 083	12 653	67 502	4 910	2 715 149
2005-06	862 756	1 791 760	2 654 516	15 229	81 138	4 366	2 755 249
2006-07	847 768	1 937 505	2 785 274	14 828	83 257	3 155	2 886 513
2006							
April	63 541	149 593	213 134	1 803	5 331	341	220 610
May	68 720	148 421	217 141	1 160	5 470	342	224 113
June	80 289	163 679	243 968	995	6 627	447	252 036
July	75 120	138 834	213 955	1 112	6 960	280	222 307
August	77 468	166 777	244 245	1 421	9 415	365	255 446
September	75 888	160 499	236 387	1 581	10 690	294	248 952
October	64 867	153 350	218 217	1 540	12 002	224	231 983
November	69 816	168 226	238 042	1 717	8 314	430	248 503
December	68 489	179 805	248 294	1 168	5 615	203	255 280
2007							
January	51 097	123 003	174 100	845	5 020	130	180 095
February	67 552	162 299	229 851	1 112	4 584	185	235 732
March	74 457	r178 592	r253 049	1 211	8 107	492	r262 860
April	r70 532	r155 287	r225 819	924	2 777	189	r229 708
May	r79 044	r179 059	r258 103	r1 098	r4 943	r218	r264 362
June	73 437	171 775	245 212	1 098	4 830	143	251 284

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(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

EXPORTS AND IMPORTS OF BRANDY

Period	EXPORTS (a)		IMPORTS (b)	
	Quantity	Value(c)	Quantity	Value(c)
	'000 L al	\$'000	'000 L al	\$'000
2004-05	18	913	519	9 054
2005-06	38	2 037	457	7 796
2006-07	8	216	447	8 968
2006				
April	1	144	26	384
May	3	135	34	696
June	2	182	31	487
July	1	154	33	548
August	—	—	34	733
September	2	7	39	725
October	—	4	41	953
November	2	19	51	1 018
December	—	1	55	1 320
2007				
January	—	—	32	690
February	—	1	23	616
March	—	5	32	470
April	2	23	28	564
May	—	1	49	650
June	—	—	29	680

— nil or rounded to zero (including null cells)

- (a) Exports may include sales made by exporters other than winemakers. From March 2004 to July 2006 the Brandy exports included some re-exports due to confidentiality restrictions. From August 2006 the Brandy export figure does not include re-exports.
- (b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.
- (c) See paragraphs 8 and 9 of the Explanatory Notes.

	WINE TYPE						TOTAL WINE	
	<i>White table</i>	<i>Red/rosé table (b)</i>	<i>Total table</i>	<i>Fortified</i>	<i>Sparkling</i>	<i>Other</i>	<i>Quantity</i>	<i>Value(c)</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	9 258	12 893	22 150	43	318	—	22 512	74 719
United States of America	5 668	12 808	18 476	71	272	—	18 819	91 768
Canada	1 076	2 438	3 513	16	48	—	3 577	22 966
Germany, Federal Republic of	478	919	1 397	—	1	—	1 399	3 132
New Zealand	738	1 476	2 214	16	86	16	2 332	6 688
Netherlands	1 224	1 536	2 759	—	4	—	2 764	6 285
Denmark	491	1 735	2 226	2	5	—	2 234	4 343
Belgium	722	910	1 632	—	11	—	1 643	3 614
China (excluding Taiwan Province)	107	976	1 084	1	16	—	1 101	4 228
Ireland	381	538	920	—	26	—	945	4 798
Sweden	154	408	561	—	12	—	574	2 627
Japan	229	554	784	1	91	—	875	4 913
France	469	441	910	—	21	—	931	1 472
Singapore	113	317	430	2	7	—	439	4 041
Hong Kong	73	287	361	5	7	1	373	2 716
Norway	30	107	137	—	10	—	147	480
Finland	134	277	411	—	17	—	428	1 426
United Arab Emirates	84	70	154	1	7	—	162	739
Malaysia	35	289	324	5	2	—	331	3 303
Taiwan (Province of China)	3	51	54	1	1	—	55	415
Total other countries(e)	292	839	1 130	17	18	2	1 168	6 611
Total all countries	21 758	39 869	61 628	182	979	19	62 808	251 284
IMPORTS (f)								
New Zealand	821	103	924	—	25	2	951	7 987
Italy	59	80	139	1	88	13	241	1 500
France	53	71	124	1	155	2	282	7 880
Portugal	1	11	12	3	—	18	33	200
Spain	7	9	16	5	73	—	95	253
Chile	1	1	1	—	—	—	1	18
Germany, Federal Republic of	13	—	13	—	—	7	21	160
South Africa	—	7	7	—	—	—	7	36
Total other countries(e)	16	22	38	1	—	119	158	571
Total All Countries	971	303	1 274	10	342	162	1 788	18 604

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 8 and 9 of the Explanatory notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	South-East Asia	North-East Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
2004-05	26 615	374 626	13 230	17 279	233 171	4 798	669 720	368 011
2005-06	28 563	393 895	10 819	27 655	253 851	6 987	721 771	387 913
2006-07	38 325	423 592	14 880	40 779	263 405	7 811	788 791	416 075
2006								
April	2 489	32 931	777	4 898	21 414	592	63 102	32 554
May	1 813	32 405	848	6 029	24 056	667	65 817	32 003
June	2 160	33 749	858	1 958	28 522	868	68 116	33 495
July	2 676	36 092	728	3 501	17 802	1 160	61 959	35 190
August	3 154	40 211	3 104	3 415	20 914	473	71 271	39 683
September	4 307	35 714	1 283	2 578	26 270	681	70 833	34 793
October	3 341	34 217	1 089	2 299	20 952	673	62 571	33 367
November	4 190	31 678	1 094	4 180	26 430	628	68 200	31 268
December	2 757	27 601	1 359	5 219	32 878	659	70 473	26 843
2007								
January	1 163	27 838	865	3 507	17 449	517	51 338	27 445
February	3 260	36 009	988	5 113	20 918	672	66 960	35 552
March	3 777	40 402	1 133	3 517	21 365	602	70 796	39 579
April	4 083	40 319	1 093	2 150	15 930	616	64 191	39 698
May	r3 183	r39 686	1 124	r2 698	r20 091	r610	r67 391	r39 080
June	2 436	33 825	1 020	2 601	22 406	520	62 808	33 576
VALUE(d) (\$'000)								
2004-05	104 390	1 316 533	74 717	93 667	1 106 231	19 611	2 715 149	1 287 727
2005-06	104 745	1 328 880	76 232	109 242	1 109 856	26 294	2 755 249	1 301 499
2006-07	112 030	1 387 945	88 713	148 884	1 118 873	30 067	2 886 513	1 358 606
2006								
April	6 987	101 173	5 551	10 825	93 664	2 410	220 610	99 525
May	7 416	99 915	7 271	12 285	94 980	2 247	224 113	97 768
June	7 860	115 950	6 507	8 811	109 839	3 069	252 036	114 589
July	7 678	126 354	5 285	9 058	70 626	3 306	222 307	123 173
August	9 944	135 102	7 063	12 926	88 042	2 369	255 446	132 789
September	12 078	122 025	5 884	11 990	94 671	2 305	248 952	118 816
October	11 249	112 800	6 121	10 802	88 281	2 729	231 983	109 313
November	12 428	107 183	7 076	13 997	105 526	2 292	248 503	105 388
December	8 079	86 418	9 434	15 394	133 495	2 461	255 280	83 193
2007								
January	4 625	90 925	6 421	10 664	65 305	2 154	180 095	89 174
February	9 090	116 769	6 840	11 188	89 453	2 392	235 732	115 118
March	11 517	r135 805	7 869	13 594	91 282	2 792	r262 860	r132 583
April	r9 606	121 369	8 697	11 278	r76 567	2 191	r229 708	119 102
May	r8 536	r129 289	r8 411	r14 583	r100 863	r2 680	r264 362	r126 939
June	7 200	103 904	9 611	13 411	114 762	2 396	251 284	103 016

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

IMPORTS CLEARED (a), Selected countries(b)

<i>Period</i>	<i>New Zealand</i>	<i>Italy</i>	<i>France</i>	<i>Portugal</i>	<i>Spain</i>	<i>Chile</i>	<i>Germany, Federal Republic of</i>	<i>South Africa</i>	<i>Total other countries</i>	<i>Total All Countries</i>
2004-05	9 479	4 937	3 492	418	684	387	448	179	2 115	22 139
2005-06	11 853	4 821	4 136	854	786	339	350	299	929	24 369
2006-07	18 131	5 544	5 354	482	947	586	901	517	1 802	34 264
2006										
April	783	288	213	87	36	22	19	5	82	1 535
May	819	276	304	32	74	13	52	9	91	1 670
June	835	336	468	69	39	80	20	22	81	1 949
July	1 121	396	427	34	69	2	42	12	62	2 164
August	1 118	444	441	27	84	50	52	10	99	2 326
September	1 455	518	452	73	145	49	80	57	64	2 894
October	2 143	626	742	45	67	125	134	93	89	4 065
November	2 007	884	835	67	113	52	48	83	253	4 343
December	1 831	469	556	38	86	97	41	38	197	3 353
2007										
January	1 375	390	391	31	73	38	52	108	86	2 544
February	1 446	263	271	30	80	54	15	60	509	2 728
March	1 932	537	412	22	66	54	334	50	71	3 479
April	1 381	368	257	46	30	47	41	—	126	2 296
May	1 371	407	287	36	40	15	40	—	87	2 284
June	951	241	282	33	95	1	21	7	158	1 788

— nil or rounded to zero (including null cells)

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

IMPORTS CLEARED BY WINE TYPE(a)

	WINE TYPE						
	White table	Red/Rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	Total wine
Period							
QUANTITY ('000 L)							
2004-05	10 502	4 280	14 782	253	5 187	1 918	22 139
2005-06	11 819	6 176	17 995	124	4 936	1 313	24 369
2006-07	18 993	6 486	25 479	123	7 000	1 662	34 264
2006							
April	860	375	1 235	5	214	81	1 535
May	899	421	1 320	4	288	58	1 670
June	973	506	1 480	4	419	46	1 949
July	1 176	384	1 560	11	503	90	2 164
August	1 349	418	1 767	13	475	71	2 326
September	1 588	591	2 179	12	625	78	2 894
October	2 406	766	3 171	7	768	118	4 065
November	2 088	869	2 957	4	1 265	118	4 343
December	1 871	492	2 363	17	695	278	3 353
2007							
January	1 432	417	1 849	8	492	195	2 544
February	1 410	489	1 899	4	494	331	2 728
March	1 880	918	2 798	6	612	63	3 479
April	1 421	369	1 790	9	403	94	2 296
May	1 402	470	1 872	22	327	62	2 284
June	971	303	1 274	10	342	162	1 788
VALUE(c) (\$'000)							
2004-05	78 428	30 510	108 937	1 728	68 063	9 512	188 240
2005-06	97 196	36 781	133 977	917	70 311	6 058	211 263
2006-07	155 093	46 713	201 806	1 154	97 533	6 437	306 929
2006							
April	7 174	2 804	9 978	42	4 347	345	14 711
May	7 696	3 023	10 719	56	4 751	262	15 788
June	7 412	3 511	10 923	33	6 079	194	17 229
July	9 930	3 351	13 281	88	4 504	384	18 257
August	11 003	4 214	15 217	192	6 902	398	22 709
September	14 269	4 328	18 597	93	7 702	386	26 779
October	19 005	4 733	23 738	52	12 379	465	36 635
November	17 752	5 082	22 835	43	15 713	503	39 094
December	r14 264	3 502	r17 766	181	8 896	891	r27 734
2007							
January	r10 763	2 937	r13 700	70	6 961	883	r21 614
February	r12 327	3 232	r15 560	45	6 776	1 042	r23 422
March	15 308	4 918	20 225	89	7 538	339	28 192
April	11 117	3 232	14 349	70	6 723	369	21 511
May	r11 903	3 979	r15 883	85	6 164	246	r22 378
June	7 450	3 205	10 655	146	7 273	531	18 604

r revised

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) Includes "Other table wine".

(c) See paragraph 9 of the Explanatory Notes

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 96% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

3 Tables 1, 3 & 4 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 5–10 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

6 Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

7 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

EXPLANATORY NOTES *continued*

IMPORTS AND EXPORTS

continued

8 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

9 The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

10 For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

SEASONALLY ADJUSTED AND TREND ESTIMATES

11 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

12 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

13 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

14 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

15 For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

ACKNOWLEDGMENT

16 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

17 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

18 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports cleared for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine products	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
Total other wine	Includes fortified wines such as sherry, port, muscat, madiera, tokay and white port etc., sparkling wines both bottle and bulk fermentated, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

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